Your business success starts with better business partners.

Penn State Executive & Professional Programs

Schedule

Penn State Executive & Professional Programs partners with leaders around the globe to develop skills proven to improve performance. Designed and led by Penn State faculty, our programs teach strategies that empower you to confidently deliver results.

Let’s go into business, together.
Leadership and Strategy

Complete three programs to earn a professional certificate in Strategy and Organizational Performance.

Communication Strategy for Leaders
December 11-13, 2024
$2,100; Discount Rate: $1,890
Learn a methodology for framing and communicating strategic vision across the organization with particular focus on leading across generations.

Implementing Strategy for Success
Dates coming! Contact us to be notified.
$3,100; Discount Rate: $2,790
Develop an integrated approach to strategy implementation and change management.

Leading with Analytics
November 18-20, 2024
$2,100; Discount Rate: $1,890
Leverage data by asking the right questions; capturing, analyzing and applying metrics; and making strategic decisions supported by data.

Solving the Execution Challenge: Bridging Strategy and Action
September 9-12, 2024 - Registration Deadline: Sep 2, 2024
$3,100; Discount Rate: $2,790
Understand and link the components of your organization’s business architecture. Effectively connect business strategy with project portfolios. This program can be used towards a Professional Certificate in Strategy and Organizational Performance with two other “Leadership & Strategy” programs in the portfolio.

Strategic Leadership
September 23-26, 2024
$3,100; Discount Rate: $2,790
Align your organization’s strategies, leadership, and culture; assess opportunities among competition; and develop future-focused strategies.

Leading for Results: Strategic Financial Management
October 9, 11, 16, & 18, 2024
$3,100; Discount Rate: $2,790
Connect business decisions with their financial consequences and view finance as an operational element of a successful organization.

Penn State Executive & Professional Programs are delivered in a live remote format. Our small-group sizes, breakout discussions, hands-on activities, and Q&A sessions encourage active engagement with your peers and instructors.
Architecting Strategy Execution

Complete three programs to earn a professional certificate in Architecting Strategy Execution.

**Strategic Leadership**
September 23-26, 2024  
$3,100; Discount Rate: $2,790  
Align your organization’s strategies, leadership, and culture; assess opportunities among competition; and develop future-focused strategies.

**Solving the Execution Challenge: Bridging Strategy and Action**
September 9-12, 2024  
Registration Deadline: Sep 2, 2024  
$3,100; Discount Rate: $2,790  
Understand and link the components of your organization’s business architecture. Effectively connect business strategy with project portfolios. This program can be used towards a Professional Certificate in Strategy and Organizational Performance with two other “Leadership & Strategy” programs in the portfolio.

**Solving the Execution Challenge: Applying the Tools and Techniques**
November 12-15, 2024  
$3,100; Discount Rate: $2,790  
Leverage business models for robust decision-making across strategy execution. Formulate practical next steps to enhance strategy execution.
Supply Chain Management

Complete three programs to earn a professional certificate in Supply Chain Leadership, Supply Chain Management, or Supply Chain Operations.

**Achieving Supply Chain Transformation**  
September 9-12, 2024  
$2,400; Discount Rate: $2,160  
Acquire models and tools for adaptability and leadership skills for creating a high-performing supply chain.

**Fulfillment Operations Management**  
September 4-6, 2024  
$1,600; Discount Rate: $1,440  
Acquire a primary understanding of end-to-end fulfillment operations from forecasting to delivery.

**Aligning Supply Chain Organizations**  
November 12-14, 2024  
$1,600; Discount Rate: $1,440  
Learn to coordinate initiatives so that your enterprise functions seamlessly in service of your customers.

**Introduction to Supply Chain Analytics**  
July 23-25, or September 17-19, 2024  
$1,600; Discount Rate: $1,440  
Learn foundational techniques to evaluate logistics and supply chain performance.

**Building a Sustainable Supply Chain**  
December 3-6, 2024  
$2,400; Discount Rate: $2,160  
Enhance supply chain sustainability to better manage financial, social, and environmental risks and opportunities.

**Processes and Tools for Supply Chain Success**  
October 21-24, 2024  
$2,400; Discount Rate: $2,160  
Learn tools, techniques, and approaches to define, analyze, and improve each major SCOR® function and process area.

**Developing Strategic Supply Chain Leaders**  
October 28-31, 2024  
$2,400; Discount Rate: $2,160  
Develop supply chain systems to align with organizational strategy and create competitive advantage.

**Strategic Procurement and Purchasing**  
September 4-6, 2024  
$1,600; Discount Rate: $1,440  
Learn basic principles of purchasing and develop strategies in supplier negotiations impacted by economic and regulatory issues.

**Essentials of Supply Chain Management**  
September 23-26, 2024  
$2,400; Discount Rate: $2,160  
Learn the critical concepts required to lead an integrated supply chain operation.

**Supply Chain Security and Risk Management**  
November 18-21, 2024  
$2,400; Discount Rate: $2,160  
Learn a practical process that applies intelligence analysis and risk management to anticipate, mitigate, and avoid supply chain risks.

**Forecasting and Inventory Management**  
August 27-29, 2024  
$1,600; Discount Rate: $1,440  
Explore the impact of inflated inventory levels, diagnose process constraints, and leverage techniques to improve performance.

**Transportation Operations and Sourcing**  
August 20-22, or October 22-24, 2024  
$1,600; Discount Rate: $1,440  
Discover modal options, analyze freight needs, and explore negotiation tactics to improve service levels and reduce costs.

View programs
Analytics

Complete three programs to earn a professional certificate in Analytics.

**Applied Analytics: Essential Tools and Techniques**
September 30-October 3, 2024  
$3,100; Discount Rate: $2,790  
Learn how to leverage data and apply analytical techniques to gain valuable insights and support decision-making in a variety of business and operational scenarios.

**Introduction to Analytics: Transforming Data into Insights**
November 5-7, 2024  
$2,100; Discount Rate: $1,890  
Survey common tools and techniques for data analysis with a focus on supporting evidence-based business decisions.

**Leading with Analytics**
November 18-20, 2024  
$2,100; Discount Rate: $1,890  
Learn analytics tools and techniques that can help leaders use vast amounts of data to solve challenging real-world problems.

**Introduction to Supply Chain Analytics**
July 23-25, or September 17-19, 2024  
$1,600; Discount Rate: $1,440  
Introduce yourself to data analytics best practices and apply your techniques to logistics and supply chain performance.

**Supply Chain Security and Risk Management**
November 18-21, 2024  
$2,400; Discount Rate: $2,160  
Learn a practical process that applies intelligence analysis and risk management to anticipate, mitigate, and avoid supply chain risks.

View programs
**Professional Certificates**

Earning a Professional Certificate is a win-win for you and your organization. Your certificate will prepare you to manage new responsibilities, address organizational competency gaps, and contribute to broader enterprise goals. Earn multiple certificates to become a **Professional** or **Executive** scholar. These premium scholar statuses demonstrate commitment to professional development.

<table>
<thead>
<tr>
<th>Professional Certificate</th>
<th>Executive Scholar</th>
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<tbody>
<tr>
<td>Professional Scholar</td>
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<tr>
<td>Complete two Professional Certificates to become a Professional Scholar, and you’ll also be awarded:</td>
<td>Complete three Professional Certificates to become an Executive Scholar, which awards you:</td>
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<tr>
<td>• Analytics</td>
<td>• Engraved award</td>
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<td>• Architecting Strategy Execution</td>
<td>• 1-year membership to the Penn State Alumni Association</td>
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<td>• Strategy and Organizational Performance</td>
<td>• Attendance to the Center for Supply Chain Research® Leadership Forum</td>
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**Add an Emphasis**

To expand your qualifications, earn a Professional Certificate with an Emphasis of your choice. To add an emphasis, select two programs in one of our main portfolios (Leadership & Strategy, Supply Chain, or Analytics) and a third program from another portfolio. Some of our most popular professional certificates with emphasis are:

- Analytics - emphasis in Organizational Performance
- Analytics - emphasis in Supply Chain Leadership
- Strategy & Organizational Performance - emphasis in Supply Chain Leadership
- Supply Chain Leadership - emphasis in Organizational Performance

**Custom certificate**

Your Professional Certificate should match your professional goals—no matter how diverse and unique they are. Break the mold with a cross-disciplinary custom certificate. Collaborate with us to build a specialized learning path that combines programs across portfolios.
Customize for your team

All programs may be customized for your team. We can adjust program content, length, time, and location to meet your organization’s goals. The level of customization is entirely up to you and can be adjusted according to your learning needs, schedule, and budget.

Qualify for reduced rates

Did you know there are several ways to qualify for a reduced rate?

• Participants who commit to earn a Professional Certificate (three programs)
• Military or government employees
• Alumni of Penn State
• Teams of 3+ participants from the same organization
• CSCR® Corporate Sponsors and other affiliated groups
Let’s explore your options

Speak with one of our Learning Specialists to discuss your learning goals, program availability, certificate paths, and possible reduced rates.

Request information

Schedule a discussion